

# INSIDE SEMINARS

Photo Courtesy of NovaStone Inc.



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for these FREE seminars during Inside InterMac!

[INTERMAC.COM](http://INTERMAC.COM)

**Wednesday, October 23<sup>rd</sup>**



Mark Meriaux

**09:00AM - 10:15AM**

***Fabricating Is a Team Sport***

**Mark Meriaux, Accreditation & Technical Manager, Natural Stone Institute**

Running a better fabricating business depends on what you know and who you know! Join us and learn where to find stone industry standards, which online forums provide peer guidance, and what in-person opportunities are available to fabricators. We'll also have an open discussion about national, regional, and local trade sales networking opportunities, mentoring and training opportunities.



Stan Ragley

**11:15AM - 12:00PM**

***Financing Without Frustration***

**Stan Ragley, InterMac Finance Manager**

Here's where you get to learn what our very knowledgeable Finance Manager knows about 1) getting pre-approved for financing and 2) the tax advantages of Section 179 of the IRS tax code, and 3) the ins-and-outs of Bonus Depreciation.



Mark Meriaux

**1:30PM - 2:45PM**

***Building a Workforce for the Future***

**Mark Meriaux, Accreditation & Technical Manager, Natural Stone Institute**

Come find out more about everything from recruiting and retaining long-term employees to nurturing the next generation of workers in our industry. We'll cover tangible methods for managers to help define roles within the organization and identify the right candidate for those roles, plus ideas about how to maintain focus, define long-term success and reduce turnover.



Peter Hauser

**3:30PM - 4:15PM**

***Your New Superpower: CNC Tool Efficiency***

**Peter Hauser, V.P. of Sales Diamut North America - Stone, Diamut America**

Concentrating on proper tooling setups and tooling maintenance is key to your continued efficiency. Join us and learn how to maximize use of your CNC machines and reduce run cycles by 30-to-50 percent.

## Sponsors:



InterMac America | 4110 Meadow Oak Dr. | Charlotte, NC 28208 | 1 877 824 3773 | [marketing@intermacamerica.com](mailto:marketing@intermacamerica.com)

# INSIDE SEMINARS

Photo Courtesy of StonePeak High Tech Porcelain



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**INTERMAC.COM**

**Thursday, October 24<sup>th</sup>**

**PRESENTERS:**

**Ron Hannah, Owner, Cadenza Granite and Marble**

**Todd Ward, EVP National Accounts, IRIS/Flandre Group/StonePeak High Tech Porcelain**

**Filippo Emanuel, Owner, Tenax USA**

**Michele Ragno, VP of Sales Stone Division Intermac America and Canada**

**09:00AM - 11:00AM**

***Ceramic, Anyone?***

Join us to gain insights about trends and the current and future potential of the porcelain market. Is now the time to invest? What potential sales can you expect? What does it take to be successful? Ron Hannah with Cadenza Granite, an early adopter of ceramic technology, Stone Peak Ceramics and Tenax will lead the discussion.

**11:15AM - 12:30PM**

***Ceramic Success with Our Dynamic Trio***

Come along on a showroom tour and see how Intermac, Donatoni and Montresor can speed your journey when you add ceramic to your fabricating toolkit.

**1:30PM - 3:30PM**

***Hand-to-Hand Combat with a Countertop***

Participate in a hands-on fabrication session to assemble a ceramic countertop. There's nothing better than seeing and doing something new to learn how to master that skill!

**Sponsors:**



**3:30PM - 4:15PM**

***Live, Real-Time Chat***

Let's talk ceramic! This classroom roundtable conversation will give you the time you need to ask questions about what you've heard and share thoughts with other guests.



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high tech porcelain

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